

Embedded leadership infrastructure that protects value creation, accelerates execution, and strengthens exit outcomes.

Led by Pam Borton — Former NCAA Final Four coach and leadership execution strategist trusted by CEOs, founders, and boards to drive decision quality under pressure.

While private equity firms run rigorous financial and operational due diligence, leadership execution risk is often addressed too late. When leadership breaks down, value creation stalls, operating partner time is consumed, and exit outcomes compress.

ON Point embeds alongside PE firms, CEOs, and executive teams at critical inflection points—strengthening execution, decision quality, and accountability so leadership performance keeps pace with investment expectations.

WHERE WE CREATE VALUE

Post-Close Integration (0–90 Days)

- Stabilize execution and surface leadership risk early.

CEO & Founder Transitions (90–180 Days)

- De-risk CEO and founder transitions without losing momentum.

First-Time Executive Development (6–24 Months)

- Build enterprise leadership depth and decision quality.

Exit Preparation (Pre-Exit)

- Ensure leadership performance holds under diligence scrutiny.

WHY PE FIRMS PARTNER WITH ON POINT

- **Embedded at Inflection Points** – Activated at inflection points where leadership decisions carry outsized risk
- **Portfolio-Scale Consistency** – Shared leadership standards across portfolio companies
- **Execution Under Pressure** – Judgment, decision-making, and accountability on compressed timelines
- **Trusted by Executives** – Confidential partnership when stakes are highest

“ON Point built leadership readiness ahead of exit—enabling internal succession and delivering a 3x return on invested capital.”

— Senior Partner, Private Credit & Growth Capital Firm

Let's Connect

onpointnextlevel.com | pam@onpointnextlevel.com | 612-418-7776